

Combine Will Untransformed equity, marvelous business.

Bloomberg | Reuters | POEMS
COMW: SP | CWHX.SI | CBWC.SG
Industry: Manufacturing (Mechanical Engineering)

Phillip Securities Research Pte Ltd

14 February 2012

Report type: Update

Company Overview

China-based COMBINE WILL has 3 businesses. ODM/OEM in premiums, household products and toys major customers to world-top players in fast-food, FMCG, and toys. Major supplier of plastic-injection and die-cast moulds. Distributes machines used to make these moulds.

- Our previous target price, \$0.90 was almost hit.
- FMCG customer reported strong 4Q11 result ~ +8%y-y. Guides segment/total increase 67% to 72% by 2016.
- Fast-food chain & toy customers reported strong 4Q11.
- RIM values it at \$2.67 but fundamental-related price setting gives a more conservative target.
- Upgrade to BUY with target price of \$1.35.

What is the news?

There is no news from the company - we are waiting for its 4Q11 result. Meanwhile its major customers have reported. For 4Q11: The fast-food chain operator reported +10%y-y revenue. The FMCG reported +6%y-y revenue and guided that segment to grow from the current 67% of the whole pie to 72% by 2016. The toymaker's growth in its 'boys' category (a broad definition) was very strong too.

How do we view this?

We are seeing weak performances in mould makers. But the impressive performances of its ODM/OEM customers give comfort to its guidance of a profitable 4Q11. Going into 2012, we see from the FMCG customer's corporate slides that 4 of its several power-brands to be launched in 1H12 are capable of being manufactured by COMBINE WILL. If 2 of these eventually go to COMBINE WILL, then the perceived hard landing in China may not affect COMBINE WILL in a major way.

Investment Actions?

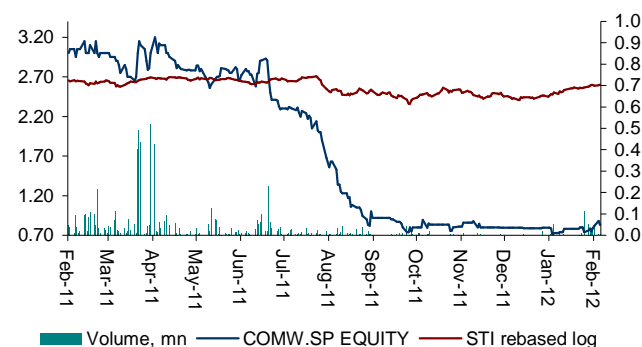
We are returning to BUY mode – first, as the general market seems to be coming to a temporary top from its 13-week bottom of 12 December 2011, and then into a cycle low on 12 March 2012 before continuing to a high in late April 2012. COMBINE WILL has not really taken part in the rally up from 12 December and probably would not follow the down leg. Second, the positive results of its customers would unlikely to lead to a nasty surprise for 4Q11.

But we will still peg our target price, as we move forward, on a fundamental-related price that is based on its own history.

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COMBINE WILL

Rating	1	Buy
- Previous Rating	3	Neutral
Target Price (SGD)	1.350	
- Previous Target Price (SGD)	0.900	
Closing Price (SGD)	0.830	
Expected Capital Gains (%)	62.7%	
Expected Dividend Yield (%)	n.m.	
Expected Total Return (%)	62.7%	
Raw Beta (POEMS Dataline)	n.a.	
Market Cap. (SGD mn)	27	
Enterprise Value (SGD mn)	91	
3M Average Daily T/O (mn)	0.006	
52 week range (SGD)	0.675-3.140	



Major Shareholders

1. DJKS Holdings	(%)	73.5
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Key Financial Summary

FYE	12/10	12/11F	12/12F	12/13F
Price (*Actual/Current)	2.924	0.830	0.830	0.830
P/B (X)	1.08	0.28	0.26	0.24
EV/EBV (X)	1.03	0.55	0.48	0.47
P/Net Debt (X)	1.94	0.43	0.55	0.48
P/E (X)	5.7	3.9	3.9	3.0
EPS (SGD)	0.514	0.214	0.215	0.279
DPS (SGD)	0.100	0.000	0.000	0.000
Dividend Yield *	3.4%	n.a.	n.a.	n.a.

Source: PSR est.

*Actual mean price between publication of FY result and next 1Q result/xDiv

Valuation Method

RIM (ROE: 13%; 2 years horizon)

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Our previous target price of S\$0.90 was almost hit

In our previous report, we said, “We are finding a low price point ... a target price until mid-January of SG90¢.” The price did SG88¢ on 13 February 2012.

Very small volumes

For the 40 trading days since our previous report, 31 days went by on zero volume. There was trading in the last 8 days.

Let’s revisit some per-share fundamentals and ROE

Trading ranged from a 0.39X NBV (net book value) in 1Q09 to a high of 1.2X in 3Q10 and 0.9X in 1Q11, driven first by its good performance and then by its attempted Korean listing. When the latter failed, the share price felled to 0.27X.

At the relatively low valuations of 2Q09 and 3Q09, it did between 0.41X and 0.48X.

We are pegging our new target price to somewhere in this range, which is 0.45X. This translates to a share price of **SG\$1.35**.

Valuation, using the Residual Income Method

We apply a ROE of 13% and a 2-year time horizon.

This gives a fair valuation of S\$2.67.

However, due to its low volumes, the Korean IPO hangover, we are using a much more conservative valuation i.e. a similar P/B valuation in the 2Q09 and 3Q09 period.

Target Price

Our target price of S\$1.35 is 62% higher than the previous close of S\$0.83. Hence, BUY.

Fig 1. COMBINE WILL’s quarterly P/B behaviour, overlaid on STI

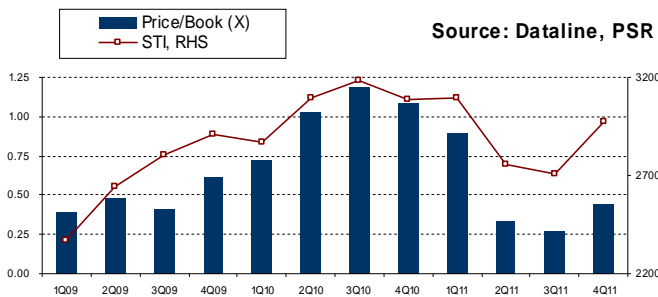
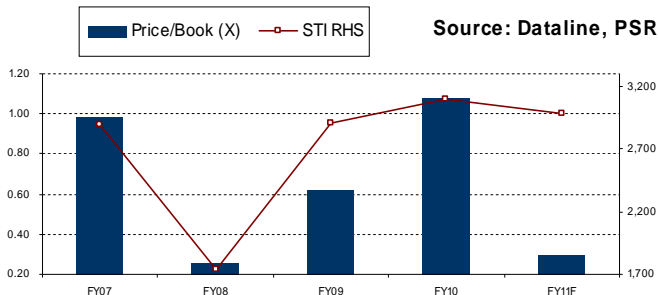


Fig 2. COMBINE WILL’s yearly P/B behaviour, overlaid on STI



FYE Dec (Forecasts are based on current price;
actuals on average prices FY-1Q result dates)

	FY07	FY08	FY09	FY10	FY11F	FY12F	FY13F
Valuation							
P/B	0.99	0.25	0.62	1.08	0.28	0.26	0.24
EV/EBV (X) [EBV=Enterprise Book Value]	0.97	0.34	0.70	1.03	0.55	0.48	0.47
P/ND (X) [ND=Net Debt]	2.0	1.9	1.9	1.9	0.4	0.6	0.5
P/E (X)	2.7	1.5	6.3	5.7	3.9	3.9	3.0
DY (%) based on average prices public-ex dates	6.9%	15.7%	6.4%	3.4%	n.a.	n.a.	n.a.
Per share data (SGD)							
NBV	1.462	2.517	2.504	2.706	3.015	3.230	3.508
EBV	2.240	2.911	3.396	4.295	5.094	4.884	5.408
ND	0.723	0.338	0.836	1.508	1.949	1.505	1.716
EV	2.169	0.975	2.394	4.432	2.779	2.335	2.546
EPS	0.529	0.439	0.248	0.514	0.214	0.215	0.279
DPS	0.100	0.100	0.100	0.100	0.000	0.000	0.000
Growth (%)							
NBV per share (same as total)	n.m.	72.2%	-0.5%	8.1%	11.4%	7.1%	8.6%
EBV per share (same as total)	n.m.	30.0%	16.7%	26.5%	18.6%	-4.1%	10.7%
ND per share (same as total)	n.m.	-53.3%	147.4%	80.4%	29.2%	-22.8%	14.1%
Revenue	23.2%	10.7%	-21.3%	50.9%	12.3%	-2.8%	10.3%
Net Income (same as EPS)	210.6%	-17.1%	-43.5%	107.2%	-58.4%	0.3%	29.9%
Return & Margin (%)							
EBI/EBV	23.4%	18.0%	9.4%	14.9%	7.4%	6.8%	7.8%
EBI/EBV (standard deviation, 5 years)	n.a.	n.a.	6.9%	5.2%	6.5%	4.9%	3.3%
ROE	n.m.	17.4%	9.9%	19.0%	7.1%	6.6%	7.9%
Net Income/Revenue	8.2%	5.5%	4.3%	6.5%	2.3%	2.4%	2.9%
Income Statement (HKD mn)							
Revenue	1,215	1,345	1,058	1,597	1,794	1,743	1,923
EBIT	111	97	71	152	86	74	95
Taxation (net of attributable to finance)	(13)	(9)	(13)	(23)	(12)	(8)	(12)
EBI	98	88	59	130	74	66	83
Net Finance (Expense)/Income	(10)	(12)	(10)	(16)	(18)	(16)	(18)
Taxation (attributable to finance)	(1)	(2)	(3)	(3)	(4)	(3)	(4)
Profit After Tax	87	74	46	110	51	46	61
Less: Non-controlling Interest	(12)	1	1	6	9	4	7
Net Income	99	74	45	104	42	42	55
Source: PSR							
Effective tax rate %	13.8%	12.8%	25.0%	19.1%	24.0%	20.0%	20.0%

FYE Dec

Balance Sheet (HKD mn)	FY07	FY08	FY09	FY10	FY11F	FY12F	FY13F
PPE	217	237	242	295	303	276	382
Land rights & Intangibles	2	2	2	2	2	2	2
Others	0	0	0	0	0	0	0
Total non-current enterprise assets (1)	219	239	244	297	305	278	384
Inventories	269	266	276	412	506	487	529
Accounts Receivables	190	129	256	317	412	401	442
Other Receivables	84	82	81	173	184	196	203
Total current enterprise assets (2)	543	477	613	903	1,102	1,084	1,174
Total Enterprise Assets (3)=(1)+(2)	762	716	857	1,200	1,407	1,363	1,558
Accounts Payables	150	105	126	172	191	195	241
Other Payables	180	104	100	136	191	195	241
Others	9	15	6	17	18	9	9
Total current enterprise liabilities (4)	339	224	232	325	401	398	491
Others	3	3	3	3	3	3	3
Total non-current enterprise liabilities (5)	3	3	3	3	3	3	3
Total Enterprise Liabilities (6)=(4)+(5)	342	228	235	328	404	402	494
Enterprise Book Value (7)=(3)-(6)	420	489	622	872	1,003	961	1,064
Short-term loans	209	162	332	566	910	820	320
Current portion of long-term loans	0	0	0	35	34	34	34
Total current financial liabilities (8)	209	162	332	601	944	854	354
Non-current portion of long-term loans	0	0	0	94	113	113	113
Total non-current financial liabilities (9)	0	0	0	94	113	113	113
Total Financial Liabilities (10)=(8)+(9)	209	162	332	695	1,057	967	467
Cash and bank	74	106	179	160	123	121	129
Pledged deposits	0	0	0	229	550	550	0
Total current financial assets (11)	74	106	179	389	673	671	129
Others	0	0	0	0	0	0	0
Total non-current financial assets (12)	0	0	0	0	0	0	0
Total Financial Assets (13)=(11)+(12)	74	106	179	389	673	671	129
Net Debt (14)=(10)-(13)	136	57	153	306	384	296	338
Non-controlling interest	10	9	10	16	26	30	36
Shareholder Equity	274	422	458	550	593	636	690
Total Equity (15)	284	432	469	566	619	665	726
Financing Activities (16)=(14)+(15)	420	489	622	872	1,003	961	1,064
Cashflow Statements (HKD mn)							
CFO							
PBT	101	84	61	136	68	58	77
Adjustments	26	62	59	69	70	68	65
Cash from ops before WC ex-financials' changes	127	146	120	205	138	126	142
WC ex-financials' changes	(89)	(38)	(114)	(205)	(124)	24	3
Cash generated from operations	38	108	6	0	14	150	145
Taxes paid, net of attributable finance	(9)	(3)	(21)	(12)	(10)	(18)	(12)
Cashflow from Operations (17)	30	105	(15)	(12)	4	132	133
CFI							
PPE, land rights, intangibles net	(28)	(66)	(51)	(103)	(60)	(25)	(153)
Cashflow from Investments (18)	(28)	(66)	(51)	(103)	(60)	(25)	(153)
Cashflow from Enterprise (19)=(17)+(18)	2	39	(67)	(115)	(56)	107	
CFF							
Share issuance	0	104	0	0	0	0	0
Purchase of treasury shares	0	0	0	0	0	0	0
Loans, net of repayments	65	(43)	170	363	362	(90)	(500)
Pledged deposits	0	0	0	(229)	(321)	0	550
Issue of term note, net	0	0	0	0	0	0	0
Dividends to minority interests	(1)	(2)	0	0	0	0	0
Dividends to shareholders & capital reduction	(34)	(53)	(17)	(19)	2	0	(0)
Finance expense, net of income	(10)	(12)	(10)	(16)	(18)	(16)	(18)
Taxes paid, attributable finance	(1)	(2)	(3)	(3)	(4)	(3)	(4)
Cashflow from Financing (20)	19	(7)	140	96	20	(109)	28
Net change in Cash (21)=(19)+(20)	21	32	73	(19)	(37)	(3)	8
Effects of exchange rates	0	0	0	0	0	0	0
CCE, begin	53	74	106	179	160	123	121
CCE, end	74	106	179	160	123	121	129

Source: PSR

COMBINE WILL
 Singapore Equities Research
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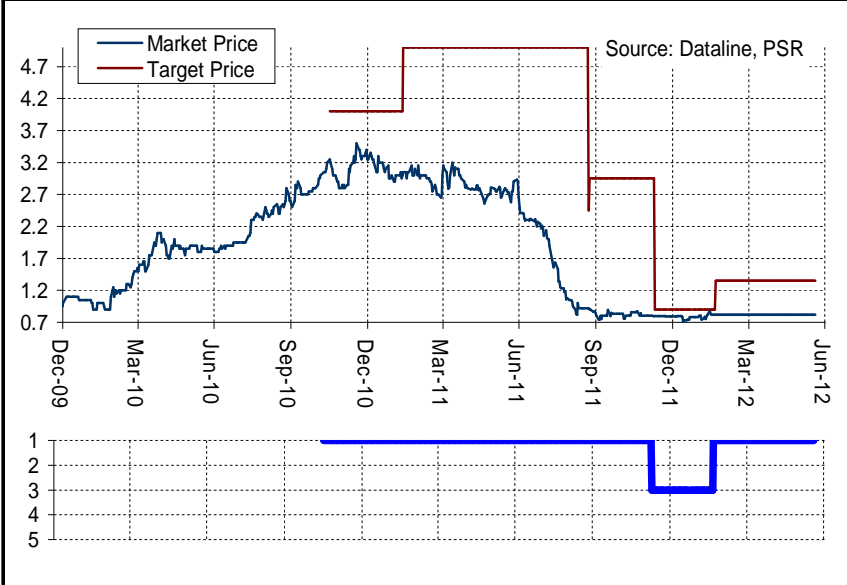
QE Mar, Jun, Sep, Dec (Forecast on current price;
 actuals on average prices q-q result dates)

	1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11	1Q12F
Valuation									
P/B	0.73	1.03	1.19	1.08	0.90	0.33	0.27	0.28	0.27
EV/EBV (X)	[EBV=Enterprise Book Value]	0.78	1.00	1.10	1.03	0.92	0.59	0.54	0.51
P/ND (X)	[ND=Net Debt]	2.1	2.6	2.0	1.9	1.5	0.4	0.4	0.5
P/E (X) trailing 4qs		5.7	6.2	7.0	5.7	5.1	2.3	2.1	3.4
DY (%) based on average prices public-ex dates		0.0%	0.0%	0.0%	3.4%	0.0%	0.0%	0.0%	n.a.
Per share data (SGD)									
NBV	2,591	2,554	2,598	2,714	2,731	2,764	2,952	3,015	3,076
EBV	3,547	3,641	4,217	4,306	4,453	4,784	4,936	5,094	4,902
ND	0,888	1,019	1,550	1,512	1,629	1,899	1,860	1,949	1,691
EV	2,777	3,639	4,650	4,454	4,090	2,819	2,666	2,779	2,521
EPS	0.102	0.166	0.093	0.172	0.074	0.070	0.051	0.061	0.061
DPS	0.000	0.000	0.000	0.100	0.000	0.000	0.000	0.000	0.000
Growth (%q-q)									
NBV per share (same as total)	3.4%	-1.4%	1.7%	4.4%	0.7%	1.2%	6.8%	2.1%	2.0%
EBV per share (same as total)	4.4%	2.7%	15.8%	2.1%	3.4%	7.4%	3.2%	3.2%	-3.8%
ND per share (same as total)	6.2%	14.7%	52.1%	-2.4%	7.7%	16.6%	-2.1%	4.8%	-13.2%
Revenue	11.5%	15.6%	-19.6%	22.7%	5.2%	3.0%	-11.6%	11.4%	0.0%
Net Income (same as EPS)	5.0%	62.2%	-44.2%	86.2%	-56.8%	-5.7%	-27.6%	20.2%	-0.5%
Return & Margin (%)									
EBI/EBV	3.7%	5.4%	2.7%	5.0%	2.6%	2.5%	1.5%	2.0%	2.0%
EBI/EBV (standard deviation, 5qs)	n.a.	n.a.	n.a.	n.a.	1.3%	1.5%	1.3%	1.4%	0.4%
ROE	3.9%	6.5%	3.6%	6.3%	2.7%	2.5%	1.7%	2.0%	2.0%
Net Income/Revenue	5.0%	7.3%	5.2%	8.1%	3.4%	3.1%	2.4%	2.6%	2.6%
Income Statement (HKD mn)									
Revenue	378	437	351	431	454	467	413	460	460
EBIT	28	45	28	52	28	28	17	22	21
Taxation (net of attributable to finance)	(3)	(7)	(5)	(8)	(4)	(4)	(2)	(2)	(2)
EBI	24	38	23	44	24	24	15	20	19
Net Finance (Expense)/Income	(3)	(5)	(3)	(5)	(5)	(4)	(4)	(6)	(5)
Taxation (attributable to finance)	(0)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Profit After Tax	21	33	19	38	19	19	10	13	13
Less: Non-controlling Interest	2	1	0	3	3	5	0	1	1
Net Income	19	32	18	35	15	14	10	12	12
Source: PSR	Effective tax rate %	14.8%	18.7%	24.9%	18.6%	21.4%	19.0%	25.1%	20.0%

FYE Dec	1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11	1Q12F
Balance Sheet (HKD mn)									
PPE	242	270	299	295	286	303	295	303	293
Land rights & Intangibles	2	2	2	2	2	2	2	2	2
Others	0	0	0	0	0	0	0	0	0
Total non-current enterprise assets (1)	245	273	301	297	288	306	297	305	295
Inventories	352	323	365	412	475	512	493	506	506
Accounts Receivables	277	249	293	317	311	352	412	412	422
Other Receivables	82	135	154	173	198	201	183	184	187
Total current enterprise assets (2)	711	707	811	903	983	1,065	1,088	1,102	1,115
Total Enterprise Assets (3)=(1)+(2)	956	980	1,113	1,200	1,271	1,371	1,385	1,407	1,410
Accounts Payables	166	138	152	172	166	180	191	191	213
Other Payables	125	128	112	136	161	195	196	191	213
Others	9	10	15	17	14	18	23	18	16
Total current enterprise liabilities (4)	299	276	279	325	341	393	410	401	442
Others	3	3	3	3	3	3	3	3	3
Total non-current enterprise liabilities (5)	3	3	3	3	3	3	3	3	3
Total Enterprise Liabilities (6)=(4)+(5)	302	279	282	328	344	396	413	404	445
Enterprise Book Value (7)=(3)-(6)	653	701	830	872	927	975	972	1,003	965
Short-term loans	213	186	268	566	699	930	927	910	850
Current portion of long-term loans	12	35	35	35	35	30	34	34	34
Total current financial liabilities (8)	225	220	303	601	734	961	960	944	884
Non-current portion of long-term loans	42	112	103	94	86	81	113	113	113
Total non-current financial liabilities (9)	42	112	103	94	86	81	113	113	113
Total Financial Liabilities (10)=(8)+(9)	267	333	406	695	820	1,042	1,073	1,057	997
Cash and bank	103	137	101	160	117	96	136	123	114
Pledged deposits	0	0	0	229	364	559	572	550	550
Total current financial assets (11)	103	137	101	389	481	655	707	673	664
Others	0	0	0	0	0	0	0	0	0
Total non-current financial assets (12)	0	0	0	0	0	0	0	0	0
Total Financial Assets (13)=(11)+(12)	103	137	101	389	481	655	707	673	664
Net Debt (14)=(10)-(13)	164	196	305	306	339	387	366	384	333
Non-controlling interest	12	13	14	16	19	25	25	26	27
Shareholder Equity	477	491	511	550	569	563	581	593	605
Total Equity (15)	490	505	525	566	588	588	606	619	632
Financing Activities (16)=(14)+(15)	653	701	830	872	927	975	972	1,003	965
Cashflow Statements (HKD mn)									
CFO									
PBT	24	40	25	46	24	24	13	16	16
Adjustments	16	17	17	19	18	17	16	21	21
Cash from ops before WC ex-financials' changes	40	57	42	65	42	41	30	38	37
WC ex-financials' changes	(33)	(21)	(99)	(52)	(58)	(50)	3	(21)	28
Cash generated from operations	7	36	(57)	13	(16)	(8)	33	16	65
Taxes paid, net of attributable finance	(1)	(5)	(0)	(6)	(7)	(0)	3	(7)	(5)
Cashflow from Operations (17)	7	31	(57)	8	(24)	(8)	36	10	60
CFI									
PPE, land rights, intangibles net	(13)	(40)	(48)	(3)	(4)	(33)	(4)	(20)	(3)
Cashflow from Investments (18)	(13)	(40)	(48)	(3)	(4)	(33)	(4)	(20)	(3)
Cashflow from Enterprise (19)=(17)+(18)	(7)	(9)	(105)	5	(28)	(41)	33	(11)	57
CFF									
Share issuance	0	0	0	0	0	0	0	0	0
Purchase of treasury shares	0	0	0	0	0	0	0	0	0
Loans, net of repayments	(65)	66	74	289	125	222	31	(17)	(60)
Pledged deposits	0	0	0	(229)	(135)	(195)	0	22	0
Issue of term note, net	0	0	0	0	0	0	0	0	0
Dividends to minority interests	0	0	0	0	0	0	0	0	0
Dividends to shareholders & capital reduction	(0)	(18)	(0)	0	0	(2)	(19)	0	(0)
Finance expense, net of income	(3)	(5)	(3)	(5)	(5)	(4)	(4)	(6)	(5)
Taxes paid, attributable finance	(0)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Cashflow from Financing (20)	(69)	43	69	54	(15)	20	7	(2)	(66)
Net change in Cash (21)=(19)+(20)	(76)	33	(36)	59	(43)	(21)	40	(12)	(9)
Effects of exchange rates	0	0	0	0	0	0	0	0	0
CCE, begin	179	103	137	101	160	117	96	136	123
CCE, end	103	137	101	160	117	96	136	123	114

Source: PSR

Ratings History



PSR Rating System

Total Returns	Recommendation	Rating
> +20%	Buy	1
+5% to +20%	Accumulate	2
-5% to +5%	Neutral	3
-5% to -20%	Reduce	4
> -20%	Sell	5

Remarks

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation

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