

Combine Will International Holdings Limited

(Incorporated in Cayman Islands)

(Co. Reg. No: MC-196613)

FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR THE FOURTH QUARTER AND YEAR ENDED 31 DECEMBER 2016**PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS**

1(a) A statement of Profit or Loss (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

1(a)(i) Statement of profit or loss for the quarter ended 31 December 2016

	The Group							
	3 months ended 31 December				12 months ended 31 December			
	2016	2015	Change	%	2016	2015	Change	%
	HK\$'000	HK\$'000	HK\$'000		HK\$'000	HK\$'000	HK\$'000	
Revenue	260,969	401,165	(140,196)	(34.95)	1,190,929	1,967,649	(776,720)	(39.47)
Cost of sales	(248,970)	(364,510)	(115,540)	(31.70)	(1,125,294)	(1,797,440)	(672,146)	(37.39)
Gross Profit	11,999	36,655	(24,656)	(67.27)	65,635	170,209	(104,574)	(61.44)
Other income	6,257	17,015	(10,758)	(63.23)	23,843	42,334	(18,491)	(43.68)
Selling and distribution expenses	(5,126)	(7,997)	(2,871)	(35.90)	(17,228)	(25,920)	(8,692)	(33.53)
Administrative expenses	(30,570)	(35,461)	(4,891)	(13.79)	(93,767)	(144,509)	(50,742)	(35.11)
(Loss)/Profit From Operations	(17,440)	10,212	(27,652)	(270.78)	(21,517)	42,114	(63,631)	(151.09)
Finance costs	(3,142)	(4,530)	(1,388)	(30.64)	(15,061)	(20,916)	(5,855)	(27.99)
(Loss)/Profit Before Tax	(20,582)	5,682	(26,264)	(462.23)	(36,578)	21,198	(57,776)	(272.55)
Income tax credit/(expenses)	52	(3,491)	(3,543)	(101.49)	(1,015)	(4,199)	(3,184)	(75.83)
(Loss)/Profit for the period/year	(20,530)	2,191	(22,721)	(1,037.02)	(37,593)	16,999	(54,592)	(321.15)
Attributable to:								
Owners of the Company	(19,544)	3,226	(22,770)	(705.83)	(35,472)	17,539	(53,011)	(302.25)
Non-controlling interests	(986)	(1,035)	(49)	(4.73)	(2,121)	(540)	(1,581)	(292.78)

1(a)(ii) Statement of Profit or Loss and other Comprehensive Income for the quarter ended 31 December 2016

	The Group							
	3 months ended 31 December				12 months ended 31 December			
	2016	2015	Change	%	2016	2015	Change	%
	HK\$'000	HK\$'000	HK\$'000		HK\$'000	HK\$'000	HK\$'000	
(Loss)/Profit for the period/year	(20,530)	2,191	(22,721)	(1,037.02)	(37,593)	16,999	(54,592)	(321.15)
Other comprehensive income for the period/year, net of tax								
Exchange difference on translating foreign operations	(24,454)	(8,146)	(16,308)	200.20	(50,827)	(33,015)	(17,812)	53.95
Other comprehensive income for the period/year, net of tax	(24,454)	(8,146)	(16,308)	200.20	(50,827)	(33,015)	(17,812)	53.95
Total comprehensive income for the period/year	(44,984)	(5,955)	(39,029)	655.40	(88,420)	(16,016)	(72,404)	452.07
Attributable to:								
Owners of the Company	(43,738)	(4,920)	(38,818)	788.98	(86,039)	(15,476)	(70,563)	455.95
Non-controlling interests	(1,246)	(1,035)	(211)	20.39	(2,381)	(540)	(1,841)	340.93

Note:

The Group's (loss)/profit before tax is arrived at after charging / (crediting):

	3 months ended 31 December		12 months ended 31 December	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Depreciation	14,584	19,213	46,929	55,783
Gain on disposals of property, plant and equipment	(11)	(31)	(11)	(60)
Allowance for trade receivables	5,586	-	5,586	-
Bad debt written off	301	-	301	-
Impairment loss on property, plant and equipment	-	5,698	-	5,698
Impairment loss on goodwill	490	-	490	-
Interest income	(15)	(3,722)	(1,906)	(14,859)
Interest on bank loans and overdrafts	3,142	4,530	15,061	20,916
Exchange difference, net	(260)	12,456	2,376	29,555

1(b)(i) A statement of financial position (for the issuer and the group), together with a comparative statement as at the end of the immediately preceding financial year.

	The Group		The Company	
	At 31.12.2016	At 31.12.2015	At 31.12.2016	At 31.12.2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Non-current assets				
Property, plant and equipment	219,293	217,491	-	-
Investments In Subsidiaries	-	-	461,263	461,263
Goodwill	1,927	2,417	-	-
	221,220	219,908	461,263	461,263
Current assets				
Inventories	495,853	513,217	-	-
Trade and bills receivables	278,927	357,355	-	-
Prepayments, deposits and other receivables	115,776	179,500	-	-
Current tax assets	6,025	4,560	-	-
Pledged bank deposits	-	431,321	-	-
Bank and cash balances	43,389	54,943	1,125	109
	939,970	1,540,896	1,125	109
Total assets	1,161,190	1,760,804	462,388	461,372
Current liabilities				
Trade and bills payables	129,674	205,268	-	-
Accruals and other payables	109,661	133,736	-	-
Amount due to a subsidiary	-	-	11,319	-
Term loans	-	448,500	-	-
Short-term borrowings	347,616	276,591	-	-
Long-term borrowings	-	18,397	-	-
Current tax liabilities	10,381	15,350	-	-
	597,332	1,097,842	11,319	-
Non-current liabilities				
Deferred tax liabilities	2,650	3,140	-	-
	2,650	3,140	-	-
Total liabilities	599,982	1,100,982	11,319	-
Equity attributable to owners of the Company				
Share capital	246,000	246,000	246,000	246,000
Reserves	305,776	402,009	205,069	215,372
	551,776	648,009	451,069	461,372
Non-controlling interests	9,432	11,813	-	-
Total equity	561,208	659,822	451,069	461,372
Total liabilities and equity	1,161,190	1,760,804	462,388	461,372

1(b)(ii) Aggregate amount of group's borrowings and debt securities.**Amount repayable in one year or less, or on demand**

As at 31 December 2016	As at 31 December 2015
Secured	Secured
HK\$'000	HK\$'000
347,616	743,488

Amount repayable after one year

As at 31 December 2016	As at 31 December 2015
Secured	Secured
HK\$'000	HK\$'000
-	-

Details of collaterals

The Group's banking facilities are secured by cross corporate guarantees executed by group companies.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	The Group			
	3 months ended 31 December		12 months ended 31 December	
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Cash flows from operating activities				
(Loss)/Profit before tax	(20,582)	5,682	(36,578)	21,198
Adjustments for :				
Depreciation	14,584	19,213	46,929	55,783
Gain on disposals of property, plant and equipment	(11)	(31)	(11)	(60)
Allowance for trade receivables	5,586	-	5,586	-
Bad debt written off	301	-	301	-
Impairment loss on property, plant and equipment	-	5,698	-	5,698
Impairment loss on goodwill	490	-	490	-
Interest income	(15)	(3,722)	(1,906)	(14,859)
Finance costs	3,142	4,530	15,061	20,916
Operating profit before working capital changes	3,495	31,370	29,872	88,676
Decrease /(Increase) in inventories	12,024	(54,041)	16,226	43,929
(Increase)/Decrease in trade and bills receivables	(48,477)	(57,434)	72,541	50,938
Decrease in prepayments, deposits and other receivables	43,057	1,659	63,724	26,163
Increase /(Decrease) in trade and bills payables	39,713	(1,751)	(75,594)	(130,722)
Decrease in accruals and other payables	(2,044)	(18,478)	(24,075)	(21,987)
Cash generated from /(use in) operations	47,768	(98,675)	82,694	56,997
Interest paid	(3,142)	(4,530)	(15,061)	(20,916)
Income tax (paid)/refund	(7,484)	1,681	(7,950)	(663)
Net cash generated from/(used in) operating activities	37,142	(101,524)	59,683	35,418
Cash flows from investing activities				
Decrease/(Increase) in pledged bank deposits	-	15,070	431,321	(127,720)
Purchase of property, plant and equipment	(34,384)	(22,854)	(71,631)	(46,538)
Proceeds from disposal of property, plant and equipment	531	208	540	208
Interest received	15	3,722	1,906	14,859
Net cash (used in)/generated from investing activities	(33,838)	(3,854)	362,136	(159,191)
Cash flows from financing activities				
(Repayment)/Inception of term loans	-	-	(448,500)	151,000
Repayment of long-term borrowings	(2,501)	(5,099)	(18,397)	(29,413)
Net (repayment)/advance of trust receipt and import loans	(15,591)	107,581	71,025	22,001
Repurchase of shares	-	-	(1,879)	-
Dividends paid to equity holders	(8,315)	-	(8,315)	-
Net cash (used in)/generated from financing activities	(26,407)	102,482	(406,066)	143,588
Net (decrease)/increase in cash and cash equivalents	(23,103)	(2,896)	15,753	19,815
Cash and cash equivalents at beginning of the period/year	68,156	49,120	54,943	53,860
Net effect of exchange rate changes in consolidating subsidiaries	(1,664)	8,719	(27,307)	(18,732)
Cash and cash equivalents at end of the period/year	43,389	54,943	43,389	54,943

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

The Group	Attributable to the owners of the Company						Minority interests HK\$'000	Total HK\$'000
	Share capital	Share premium	Statutory reserve	Translation reserve	Retained earnings	Subtotal		
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000		
At 1 January 2016	246,000	26,488	2,033	31,470	342,018	648,009	11,813	659,822
Total comprehensive income for the year	-	-	-	(50,567)	(35,472)	(86,039)	(2,381)	(88,420)
Purchase and cancellation of shares	-	-	-	-	(1,879)	(1,879)	-	(1,879)
Dividends paid	-	-	-	-	(8,315)	(8,315)	-	(8,315)
At 31 December 2016	246,000	26,488	2,033	(19,097)	296,352	551,776	9,432	561,208
At 1 January 2015	246,000	26,488	2,033	64,485	324,479	663,485	12,448	675,933
Total comprehensive income for the year	-	-	-	(33,015)	17,539	(15,476)	(540)	(16,016)
Disposal of a subsidiary	-	-	-	-	-	-	(95)	(95)
At 31 December 2015	246,000	26,488	2,033	31,470	342,018	648,009	11,813	659,822

The Company	Share capital HK\$'000	Share premium HK\$'000	Contributed surplus HK\$'000	Retained earnings HK\$'000	Total HK\$'000
At 1 January 2016	246,000	26,488	130,205	58,679	461,372
Total comprehensive income for the year	-	-	-	(109)	(109)
Purchase and cancellation of shares	-	-	-	(1,879)	(1,879)
Dividends paid	-	-	-	(8,315)	(8,315)
At 31 December 2016	246,000	26,488	130,205	48,376	451,069
At 1 January 2015	246,000	26,488	130,205	58,679	461,372
Total comprehensive income for the year	-	-	-	-	-
At 31 December 2015	246,000	26,488	130,205	58,679	461,372

- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on.**

State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During the twelve months ended 31 December 2016, the Company did not allot nor issue any shares, nor grant any share options under the Employee Share Option Scheme.

During the twelve months ended 31 December 2016, 472,600 ordinary shares had been bought back by the way of market acquisition and cancelled.

As at 31 December 2016, there were no outstanding share options / warrants / convertible securities / treasury shares.

- 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

32,800,000 ordinary shares of HK\$7.50 each as at 31 December 2015.

32,327,400 ordinary shares of HK\$7.50 each as at 31 December 2016.

- 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

During the twelve months ended 31 December 2016, 472,600 ordinary shares had been bought back by the way of market acquisition and cancelled.

- 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed by the Company's auditors.

- 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group has adopted the same accounting policies and methods of computation for the current reporting period as those used in the audited financial statements for the year ended 31 December 2015.

- 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

The Group adopted all the new and revised International Financial Reporting Standards ("IFRSs") that are relevant to its operations and effective for the accounting period beginning on 1 January 2016. The adoption of these new and revised IFRSs did not result in substantial changes to the Group's accounting policies and amounts reported for the current period.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	The Group			
	3 months ended 31 December		12 months ended 31 December	
	2016	2015	2016	2015
	HK cents	HK cents	HK cents	HK cents
Earnings per ordinary share for the period based on the net profit for the period				
(a) Based on weighted average number of ordinary shares on issue; and	(60.46)	9.84	(109.12)	53.47
(b) On a fully diluted basis	N/A	N/A	N/A	N/A

Basic earnings per share is calculated by dividing the loss attributable to owners of the Company of approximately HK\$19,544,000 (Q4 2015: profit attributable to owners of the Company of approximately HK\$3,226,000) by the weighted average number of ordinary shares in issue of 32,327,400 (Q4 2015: 32,800,000) during the Q4 2016 period.

Basic earnings per share is calculated by dividing the loss attributable to owners of the Company of approximately HK\$35,472,000 (FY2015: profit attributable to owners of the Company of approximately HK\$17,539,000) by the weighted average number of ordinary shares in issue of 32,508,660 (FY2015: 32,800,000) during the FY2016 period.

No diluted earnings per share are presented as the Group did not have any dilutive potential shares for the Q4 2016 and Q4 2015 periods.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:
(a) current financial period reported on; and
(b) immediately preceding financial year.

	The Group		The Company	
	31/12/2016	31/12/2015	31/12/2016	31/12/2015
	HK\$	HK\$	HK\$	HK\$
Net asset value per ordinary share based on issued share capital at the end of the year:	17.07	19.76	13.95	14.07
Number of ordinary shares in issue	32,327,400	32,800,000	32,327,400	32,800,000

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

8.1 Revenue

In Q4 2016, the Group's overall revenue decreased by HK\$140.2 million or 35.0%, from HK\$401.2 million in Q4 2015 to HK\$261.0 million in Q4 2016. A breakdown of the performance by the Group's 3 business segments is as follows:

Business Segment	(+/-) in HK\$	%	Comments
ODM/OEM	-139.3m	-39.1	The decrease in revenue in ODM/OEM sales was a result of overall declining in orders from key customers.
Moulds and Tooling	+6.2m	+62.5	24% increase in revenue from this segment was mainly due to comparatively more shipments this year.
Machine Sales	-7.1m	-20.4	The declined sales resulted from decrease in order placement by customers.

Increase/Decrease in revenue by geographical segments for Q4/2016

Region	(+/-) in HK\$	%	Comments
Asia	-111.4m	-33.7	The revenue decrease in Asia was in line with overall sales performance.
North America	+0.7m	+17.8	Sales generated from Moulds and Tooling contributed to the increase in revenue in this region.
Europe	-29.4m	-44.4	Same as Asia.

8.2 Gross profit and gross profit margin

In Q4 2016, the Group's gross profit decreased by 67.3% or HK\$24.7 million, generating gross profit margin of 4.2% (Q4 2015: 9.1%). The breakdown according to business segments is as follows:

Business Segment	(+/-) in HK\$	%	Comments
ODM/OEM	-21.5m	-84.8	Lower revenue from key customers and fixed factory overhead costs resulted in decline in gross profit.
Moulds and Tooling	+0.4m	+10.2	The increase of gross profit was due to increase revenue derived.
Machine Sales	-3.5m	-45.0	The decrease of gross profit was due to decrease in revenue from this segment.

8.3 Other Income

The Group's other income decreased by HK\$10.8 million or 63.2%, from HK\$17.0 million in Q4 2015 to HK\$6.2 million in Q4 2016 was mainly due to a decrease of HK\$ 8.7 million for mold engineering income and HK\$ 3.7 million interest income on bank deposits.

8.4 Selling and distribution expenses

The Group's selling and distribution expenses decreased by HK\$2.9 million or 35.9%, from HK\$8.0 million in Q4 2015 to HK\$5.1 million in Q4 2016 was in line with the overall decrease in sales for the quarter under review compared to Q4 2015.

8.5 Administrative expenses

The Group's administrative expenses decreased by HK\$4.9 million or 13.8%, from HK\$35.5 million in Q4 2015 to HK\$30.6 million in Q4 2016 mainly due to HK\$4 million cost savings in Administrative Expenses as a result of group restructuring.

8.6 Finance Costs

Finance costs decreased by HK\$1.4 million or 30.6%, from HK\$4.5 million in Q4 2015 to HK\$3.1 million in Q4 2016 mainly due to the overall decrease in bank loans.

8.7 Income Tax (Credit)/Expenses

Income tax expense decrease of HK\$3.5 million or 71.1%, from HK\$3.5 million in Q4 2015 to HK\$0.1 million tax credit in Q4 2016, was in line with revenue decrease.

Financial position as at 31 December 2016

8.8 Non-current assets

The Group's non-current assets increased by 0.6% or HK\$1.3 million, from HK\$219.9 million as at 31 December 2015 to HK\$221.2 million. This was mainly due to HK\$46.9 million depreciation expense, HK\$23.5 million translation reserve charged for RMB-denominated assets to HKD, which were partially offset by the increase in capital expenditure on property, plant and equipment of HK\$71.6 million.

8.9 Current assets

The Group's current assets decreased by HK\$600.9 million or 39%, from HK\$1,540.9 million as at 31 December 2015 to HK\$940.0 million mainly due to:

- a decrease in pledged bank deposits of HK\$431.3 million
- a decrease in trade and bills receivables of HK\$78.4 million in line with sales decrease;
- a decrease in prepayments, deposits and other receivables of HK\$63.7 million mainly due to decrease on purchase deposit paid for machinery and materials;
- a decrease in inventories of HK\$17.4 million;
- a decrease in bank and cash balances of HK\$11.6 million; and

which were offset by:

- an increase in current tax assets of HK\$1.5 million.

8.10 Current liabilities

The Group's current liabilities decreased by HK\$500.5 million or 45.6%, from HK\$1,097.8 million as at 31 December 2015 to HK\$597.3 million mainly due to:

- a decrease in term loans and long-term borrowings of HK\$448.5 million and HK\$18.4 million due to repayment arrangements in accordance with the payment schedule;
- a decrease in trade and bills payables of HK\$75.6 million, mainly due to decrease of material purchase in ODM/OEM segment;
- a decrease in accruals and other payables of HK\$24.1 million mainly due to the payment of the accruals of bonus and salary in ODM/OEM segment;
- a decrease in current tax liabilities of HK\$5.0 million; and

which were offset by:

- an increase in short-term borrowings amounting to approximately HK\$71.0 million.

8.11 Non-current liabilities

The decrease in non-current liabilities long-term borrowings is mainly due to the decrease of deferred tax liabilities.

8.12 Statement of Cash Flows for the year ended 31 December 2016

As at 31 December 2016, the Group's cash resources of HK\$43.4 million are considered adequate for current operational needs. The net increase in cash and cash equivalents of HK\$15.8 million held by the Group for the year comprised:

- Net cash generated from operating activities of HK\$59.7 million resulted from better management and utilization of working capital;
- Net cash generated from investing activities of HK\$362.1 million mainly due to a decrease in pledged bank deposits;
- Net cash used in financing activities of HK\$406.1 million, mainly due to the repayment of term loans.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Macroeconomic headwinds like the slowing economic growth worldwide and declining customer demands led to cautious and conservative business approaches taken by our key customers had a significant negative impact on our topline in FY2016. With significantly lower sales during the year, it is very challenging in managing fixed factory overhead and operating costs, for the lowered economies of scale. The Company therefore suffered our first full-year loss since listing in 2008.

Company's new plant in Sragen, Indonesia is currently under construction, with a pilot production run scheduled in the second half of 2017. When the new factory swings into full operation, the Company will enjoy lower costs of production and reap better economies of scale.

While improvement plans are in action, in terms of productivity enhancement and group restructuring, coupled with ongoing efforts to develop new products development and woo quality new customers, we are cautiously optimistic that operating result and financial performance will improve in FY2017 as the Company working towards a turnaround.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

No.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes.

(c) Date payable

Not applicable

(d) Books closure date

Not applicable

12. If no dividend has been declared/recommendeded, a statement to that effect.

No dividend has been declared/recommendeded for the current period reported on.

13. If the group has obtained a general mandate from shareholders of IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

No IPT mandate has been obtained for the current period reported on.

PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

(This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. **Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

(a) Business segments

	FY2016	FY2015	Change
	HK\$'000	HK\$'000	%
Revenue			
ODM/OEM	1,048,089	1,757,788	(40.4)
Moulds and Tooling	40,373	56,774	(28.9)
Machine Sales	102,467	153,087	(33.1)
Total	1,190,929	1,967,649	(39.5)
Segment results			
ODM/OEM	(6,158)	89,722	(106.9)
Moulds and Tooling	(1,648)	(29,950)	(94.5)
Machine Sales	(7,182)	(473)	(1,418.4)
Total	(14,988)	59,299	(125.3)

(b) Geographical segments

Revenue of geographical segments of principal markets are analyzed by location of customers

	FY2016		FY2015		Change
	HK\$'000		HK\$'000		%
		%		%	
Asia	997,396	83.7	1,604,206	81.5	(37.8)
North America	12,007	1.1	14,162	0.7	(15.2)
Europe	181,526	15.2	349,281	17.8	(48.0)
Total	1,190,929	100.0	1,967,649	100.0	(39.5)

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to item 8 above.

16. A breakdown of group sales.

	FY2016 HK\$'000	FY2015 HK\$'000	Change %
(a) Sales reported for first half year	617,076	1,087,021	(43.2)
(b) Operating (loss)/profit after tax before deducting minority interests reported for first half year	(5,127)	13,373	(138.3)
(c) Sales reported for second half year	573,853	880,628	(34.8)
(d) Operating (loss)/profit after tax before deducting minority interests reported for second half year	(32,466)	3,626	(995.4)

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

Total Annual Dividend

	FY2016 HK\$'000	FY2015 HK\$'000
Ordinary	-	8,315
Preference	N/A	N/A
Total:	-	8,315

18. Interested Person Transactions ("IPTs")

	Aggregate value of all interested person transaction during the year under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transaction conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)
	HK\$'000	HK\$'000
	N/A	N/A

19. Use of IPO Proceeds

All IPO proceeds had been fully utilized in 2011.

20. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13)

There is no person occupying a managerial position in the Company or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Company for the financial year ended 31 December 2016.

BY ORDER OF THE BOARD

Tam Jo Tak, Dominic
Executive Chairman

23 February 2017